

**Minutes of the
Gaston College
Board of Trustees Meeting
Myers Center Board Room
November 13, 2017**

Members Present: Sheriff Alan Cloninger
Judge Craig Collins
Ms. Jennifer Davis
Mr. Brad Overcash
Dr. Jim Ragan, Vice Chair
Ms. Suzanne Riley
Mr. James Smith
Mr. Randy Vinson
Ms. Rachel Bellflowers, SGA President

Dr. Patricia Skinner, President

Members Absent: Mr. Stephen Campbell, Secretary
Mr. John Dancoff
Mr. Ron Hovis
Mr. Tracy Philbeck
Ms. Natalie Tindol
Dr. Jim Watson, Chair

Others Present: Ms. Julia Allen, Dr. Jemal Alston, Mr. Todd Baney, Mr. Sam Buff, Ms. Sherri Chavis, Dr. Dewey Dellinger, Ms. Mary Ellen Dillon, Ms. Michele Domenech, Mr. Nick Edwards, Ms. Lynda Ellington, Mr. Rocky Goins, Ms. Ashley Graham, Ms. Sandy Hamilton, Ms. Renita Johnson, Dr. Joe Keith, Mr. Wade Leaphart, Ms. Cynthia McCrory, Dr. Dennis McElhoe, Ms. Stephanie Michael-Pickett, Dr. Silvia Patricia Rios Husain, Ms. Alisa Roy, Dr. Heather Woodson; and Mr. Carl Stewart, College Attorney.

- **Vice Chair Ragan called the meeting to order at 4:01 p.m. and declared a quorum present.**
- **Invocation – Mr. Smith**
- **Ethics Awareness and Conflict of Interest Reminder**

Vice Chair Ragan reminded Trustees of the ethics requirements of public servants and also requested they identify any conflicts of interest or appearance of conflicts of interest present. None were identified.

A. APPROVAL OF THE AGENDA

Vice Chair Ragan asked if there were any changes, additions, or corrections to the agenda. None were identified. Sheriff Cloninger moved to approve the agenda; Judge Collins seconded the motion. The motion carried.

B. APPROVAL OF THE MINUTES FROM THE SEPTEMBER 18, 2017, BOARD OF TRUSTEES MEETING.

Vice Chair Ragan presented the Minutes of the September 18, 2017, Board of Trustees Meeting and asked if there were any additions or corrections. No changes were identified.

Mr. Smith moved to approve the September 18, 2017, minutes; Ms. Davis seconded the motion. The motion carried.

After approval of the minutes, since Mr. Vinson had relayed to Vice Chair Ragan he would need to leave early for another commitment, Vice Chair Ragan asked him to give his report on the NCACCT. His report is noted in Section H of the minutes.

C. WELCOME/INTRODUCTIONS AND SPECIAL PRESENTATIONS

1. Welcome/Introduction of New Employees

Dr. Skinner welcomed Ms. Sherri Chavis, Staff Senate President; Ms. Michele Domenech, Faculty Senate President; Mr. Sam Buff, Director of the Textile Technology Center; and Ms. Sandy Hamilton, Administrative Assistant-Dean of Kimbrell Campus and Textile Technology Center. Mr. Buff and Ms. Hamilton were attending to witness the Board's presentation of a Resolution to Dr. Joe Keith in honor of his accomplishments as Dean of the Kimbrell Campus and Textile Technology Center as he is retiring in January.

Dr. Skinner Introduced:

Mr. Wade Leaphart, Campus Police Officer

Dr. Dellinger Introduced:

Mr. Nick Edwards, Dean-Business and Information Technology
(Dr. Dellinger took a moment to thank Dr. Lisa Jurs for her leadership as she had served as Interim Dean while the search was conducted to find a new Dean for this Division; Dr. Jurs has returned to her former position as Associate Dean for the Business and Information Technology department.)

Dr. Silvia Husain Introduced:

Ms. Alisa Roy, Director-Student Registration and Records

Ms. Cynthia McCrory Introduced:

Ms. Ashley Graham, Staff Accountant/Internal Auditor

Dr. McElhoe Introduced:

Dr. Jemal Alston, WIOA (Workforce Innovation and Opportunities Act) Youth Coordinator,
Life Skills

2. Resolution in Honor of Dr. Joseph "Joe" Keith

Gaston College Board of Trustees Resolution Honoring the Outstanding Accomplishments of Dr. Joseph Keith

WHEREAS, Dr. Keith has provided valuable service since January 2002, first as the Director of Corporate Education and then as the Dean of the Kimbrell Campus and Textile Technology Center from July 2005-2018; and

WHEREAS, Dr. Keith provided leadership for the Kimbrell Campus and the Textile Technology Center in accordance with the purpose, mission, and goals of the College; and

WHEREAS, Dr. Keith provided daily direction and supervision of all programs and activities of the Kimbrell Campus and Textile Technology Center to ensure that College programs and services met local needs; and

WHEREAS, Dr. Keith served as managing supervisor of personnel in instruction, student services, finance and facilities to ensure quality instruction and services for students and the business community that met Gaston College, North Carolina Community College System, and SACSCOC criteria; and

WHEREAS, Dr. Keith worked with the Director of the Textile Technology Center and leadership of the textile community to support research, development, and product testing to meet and promote statewide and local textile industry needs; assisted in the formulation of annual and long-range goals and strategic planning for the Textile Technology Center; and

WHEREAS, Dr. Keith cultivated relationships with industry professionals, civic organizations, and the community and supported the work of the Textile Technology Center Advisory Board to promote and enhance the textile industry of North Carolina and beyond; and

WHEREAS, Dr. Keith participated in professional organizations; attended state, regional, and local conferences, workshops, trade shows, and development activities as appropriate; and participated in divisional and college-wide meetings and activities; and

WHEREAS, Dr. Keith has solicited support from industry in the form of financial and equipment donations for the Textile Technology Center and been instrumental in the growth of the Textile Technology Center's revenue; and

WHEREAS, Dr. Keith has rendered significant, steadfast, and noteworthy service as the Dean of the Kimbrell Campus and Textile Technology Center;

NOW, THEREFORE,

Be it resolved that: The Board of Trustees of Gaston College hereby gives formal expression of its gratitude to Dr. Joseph Keith and does hereby acknowledge the substantial contributions he has made to this institution during the past sixteen years and directs that this Resolution be placed in the minutes of the Board of Trustees and a copy be given to Dr. Keith.

Respectfully,

Dr. Jim R. Watson, Chair
November 13, 2017

Stephen D. Campbell, Secretary

Vice Chair Ragan entertained a motion by Sheriff Cloninger that the Gaston College Board of Trustees adopt the resolution recognizing the outstanding accomplishments of Dr. Joseph Keith and direct that it be recorded in the official Minutes of the Board of Trustees. Ms. Davis seconded the motion. The motion carried.

Vice Chair Ragan personally thanked Dr. Keith for all his work; Dr. Skinner joined him with her thanks to Dr. Keith and relayed a formal reception would be held January 12 in Dr. Keith's honor that Board members would be welcome to attend. She spoke of how instrumental Dr. Keith had been in the transition of the organizational structure of the Textile Technology Center years ago when it became part of Gaston College. She thanked Dr. Keith for his leadership and the growth he helped flourish at the Kimbrell Campus and Textile Technology Center during his tenure.

3. Customized Training – Dr. Dennis McElhoe

Dr. McElhoe provided an in-depth report on the Customized Training Program available to local companies through Gaston College. He relayed the history of the program along with its purpose, which is to enhance the growth potential of companies while preparing North Carolina's workforce with the skills essential to successful employment in existing or emerging industries. There are several business sectors for which the program is available, but they must meet two or more of the eligibility criteria set for the program by the North Carolina Community College System.

Dr. McElhoe relayed the various positions within his Economic and Workforce Development staff who work together to develop Customized Training Programs for inquiring companies. He elaborated on the many meetings in which his staff participate to formulate each companies' personalized training plan, determine the costs involved in the training, and establish the process for submitting that plan to the NCCCS for review and approval. He explained how project timelines (typically over a three-year period) and cost estimates may be amended after initial approval to reflect changes in employer training needs. He then detailed some of the delivery methods used to provide the training.

Dr. McElhoe touched on how funding for the program works. He then provided data on the number of projects, employees involved, projected costs, and clients involved with Customized Training Projects in FY 2016-17, current projects for FY 2017-18, and

projects that are pending and not yet approved by the NCCCS. A copy of this PowerPoint presentation will be maintained with the minutes of the meeting.

**4. Student Success Data – Dr. Dewey Dellinger; Dr. Silvia Husain;
Dr. Heather Woodson**

Dr. Woodson began the Student Success Data presentation by explaining how the hashtag #GCProud was created and its significance to Gaston College. The Student Activities/Student Government Association had begun the hashtag as a means for students to relay why they were proud Gaston College students. When the committee for this year's Convocation got together, they loved the feel of that hashtag and what it meant. They decided to adopt it as the theme for Convocation, and events and activities were planned around being GC Proud.

Dr. Woodson then explained how Gaston College's Framework for Student Success was a result of involvement with the Achieving the Dream (ATD) and Completion By Design (CbD) national movements to enhance student success. Gaston College took the ATD and CbD Student Success Framework, implanted its own student success activities into the Framework, and then used it to identify areas within our College that were working well or could be improved (loss momentum points). A review of the Framework provided to the Board showed just how much is done on a daily basis to improve student success. Furthermore, it was noted how Strategic Initiatives associated with Gaston College's Strategic Plan are directly tied to student success.

Dr. Woodson then elaborated on recent points of pride, one of which was that Gaston College's rate of transfer students obtaining a bachelor's degree within six years exceeded the national (31%) and the North Carolina (41%) averages by five percentage points (46%).

Dr. Dellinger then discussed how data received on the federal, state, and college level is used to measure our Student Success initiatives. IPEDS (Integrated Postsecondary Education Data System) reports relay data on a federal level, the North Carolina Community College System relays data on a state level, and Performance Measures reports relay data on an individual college level. Dr. Dellinger presented several graphs that showed how Gaston College compares in retention and graduation rates to other North Carolina community colleges similar in size and/or close proximity.

Dr. Husain then reviewed several examples of Gaston College data related to the Learning Center, the Writing Center, the Student Emergency Assistance Program (SEAP), the Early Alert: Student Persistence and Success Plan (SPSP), SPARC3 Initiative, the TRiO Program, and the Step Up Program. This data reveals that Gaston College is performing well as compared to other North Carolina community colleges. Dr. Woodson then concluded the presentation with stories from three former Gaston College students and why they were GC Proud. A copy of this PowerPoint presentation will be maintained with the minutes of the meeting.

D. PRESIDENT'S REPORT

Following is a summary of Dr. Skinner's activities and travel since the September 18, 2017, Board meeting. Additional details for each item can be found with the report in the Board packet distributed at the meeting.

North Carolina Student Success Advisory Board Meeting - The North Carolina Student Success Center (NC SSC) Advisory Board met on September 20, 2017, in Raleigh. The purpose of the "Student Success Center framework" is to organize state community colleges around common efforts that improve persistence and retention of students.

Western Presidents Meeting - The North Carolina Western Presidents met on September 22, 2017. Topics of discussion included: a regional enrollment update, the Executive Director/Lobbyist position for the NCCCS presidents, governance issues, trustee training for legislative involvement, the North Carolina Student Success Center, and the NCCCS legislative priorities.

Association of Community College Trustees (ACCT) Leadership Congress - Trustee Sheriff Cloninger and Dr. Skinner attended the ACCT Leadership Congress held September 25-28, 2017, in Las Vegas, NV. The theme for this year's event was "Pathways to Prosperity."

Gaston College Healthcare Open House - The Health and Human Services Division hosted an Open House Drop-in on October 3, 2017, in the David Belk Cannon Health Education Institute.

Textiles Day Open House at the Kimbrell Campus - On October 6, 2017, as part of the Economic Development Commission's Manufacturing Week, a Textiles Day Open House was held at the Kimbrell Campus Textile Technology Center with over 100 in attendance.

Gaston College Faculty and Staff Meeting - On October 18, 2017, the College held its first Faculty and Staff Meeting for 2017-18. Dr. Skinner provided updates on several topics of interest. Additionally, Dr. Heather Woodson provided a presentation titled, "The Effects of a Centralized Advising Model on Student Retention and Graduation," which was based on her doctoral dissertation.

North Carolina Association of Community College Presidents (NCACCP) Monthly Meeting - The NCACCP met October 25-27, 2017, at A-B Tech in Asheville for their quarterly meeting.

Alumni Speakers Series Featured Mr. Chris Elmore - Mr. Chris Elmore was the featured speaker at the Alumni Speakers Series event on November 1, 2017.

Textile Technology Center (TTC) Advisory Board Meeting - The TTC Advisory Board Meeting was held November 2, 2017, at the Center for Advanced Manufacturing. Since Dr. Joe Keith was retiring, he was honored for his service to the College and the Textile Technology Advisory Board.

North Carolina Student Success Center Advisory Board Meeting - The NC Student Success Center Advisory Board Meeting was held November 3, 2017, in Raleigh. Dr. Skinner attended as she is the Chair for this Advisory Board.

Western Presidents Meeting – Professional Development NC SSC - The Western Presidents Meeting on November 8 primarily focused on a professional development seminar for Chief Academic Officers and Chief Student Services Officers concerning implementation of the Guided Pathways to Success Plan.

Annual Scholarship Legacy Dinner - Gaston College held its Annual Scholarship Legacy Dinner on November 9, 2017. There were 175 students, donors, and family members in attendance.

E. SGA PRESIDENT'S REPORT

Ms. Bellflowers, SGA President, gave the following update on SGA activities since September 18, 2017. The report in its entirety is filed with the minutes.

CBCC Blood Drive - On September 20-21, 2017, the Student Government Association sponsored a blood drive with the Community Blood Center of the Carolinas.

GC Birthday Celebration - In celebration of Gaston College's 53rd birthday, SGA held a GC Birthday Celebration on September 22, 2017.

Family Skate Night - On September 28, 2017, SGA hosted a Family Skate Night at Kate's Skating Rink in Gastonia, North Carolina.

Health and Human Services Open House - On October 3, 2017, Rachel Bellflowers and Yessenia Morales represented SGA at the Health and Human Services Open House in the David Belk Cannon Health Education Institute on the Dallas Campus.

N4CSGA - On October 7, 2017, Leonardo Vargas was selected by the N4CSGA to be its new Public Information Officer for the 2017-2018 academic year.

Club Day - The Student Government Association hosted Club Day on October 19, 2017. The event gave students the opportunity to learn about student clubs and highlighted ways for them to be involved.

Fall 2017 N4CSGA Conference - On October 20-22, 2017, four executive board members, three senators, and the president of Men of Excellence attended the Fall 2017 N4CSGA Conference in Winston-Salem, North Carolina. This year's conference theme was "Shaping Diverse Leaders for a Unified Community."

Halloween Events - SGA sponsored Family Pumpkin Decorating and a Halloween Bash. Both events were a huge success.

Student Leadership Development Program - Rachel Bellflowers, SGA President, attended the fall mini-session for the Student Leadership Development Program (SLDP) on November 3-4, 2017, in Greensboro, North Carolina.

F. FACILITIES

1. Capital Reports

Vice Chair Ragan asked Ms. Cynthia McCrory to give the Capital Reports as Mr. John Dancoff was not in attendance. Capital Reports on the Veterinary Technology Facility and the Dalpiaz Elevator were submitted for the Board's information and review. No action was required.

Veterinary Technology Facility

Ms. McCrory reported that Stewart Newell Cooper Architects is working to refine the Veterinary Technology Facility drawings as they felt the total cost of the building might exceed the \$4.4 million which was allocated for the design. There is a meeting scheduled the Monday after Thanksgiving to discuss and review the new "tightened-up" plan before it is submitted to the State. Ms. McCrory has set a schedule to meet with Stewart Newell Architects every 30 days which would be a 30 day-review and a 30 day-preview of work on the project.

Dalpiaz Elevator

This project is progressing on schedule. A water-proofing cover has been applied to the concrete block elevator tower; a finish of brick will now be added. The elevator itself should be physically on campus in the next few weeks.

G. FINANCE

1. FY 2018-2019 Lincoln County Operating Budget

The Lincoln County Manager's Office has requested that the College submit its County budget for 2018-19 in January 2018. Capital expense and maintenance of the Lincoln Campus are budgeted by the County. The budget approved for the College by Lincoln County for FY 2017-18 was \$203,742 for operating expenses and \$30,000 for capital. The College is requesting an operating budget of \$230,650 from Lincoln County for 2018-19. This represents a \$26,908 increase.

The FY 2018-19 budget includes the following budget requests:

- Funding retirement and health insurance increases (\$1,401)
- Funding a 3% salary increase (\$5,280)
- Funding the balance of part-time police officers, currently partially funded (\$7,371)
- Funding a part-time receptionist (\$12,856)

The part-time police officer positions are critical to the safe operation of the campus, particularly in light of security concerns in educational institutions across the country. The

funding for a part-time receptionist will help fill the vacancy created when the position was eliminated from the county budget in FY 2011-12.

N.C. statutes require the tax-levying authority of each institution provide adequate funds to meet the financial needs of the institution for capital, plant operations and maintenance, campus police and security, and support services. (GS. 115D-32)

The College is requesting a capital budget of \$50,000 from Lincoln County for 2018-19. Capital needs continue to be identified that cannot be met with the current \$30,000 capital allotment.

The FY 2018-19 Lincoln County Operating Budget request reflects an increase of \$26,908 from the approved budget of \$203,742 for FY 2017-18, for a total budget request of \$230,650 and a capital budget request of \$50,000.

Upon a recommendation from the Finance Committee, Dr. Ragan moved that the Gaston College Board of Trustees approve the FY 2018-2019 Lincoln County Operating Budget as presented. The motion carried.

2. Financial Audit – Gaston College Foundation

Cherry Bekaert has completed the financial audit for the Gaston College Foundation for the fiscal year ended June 30, 2017. The audit results were presented to the Foundation Board at their meeting of October 4, 2017.

The net position of the Foundation increased \$824k, or 10.33%, during fiscal year 2016-17, primarily due to increases in investment income and capital gifts. Total assets were reported at \$9.1 Million.

Cherry Bekaert issued an unmodified (or “clean”) audit report for the Foundation, citing “All significant transactions have been recognized in the financial statements in the proper period.” and “In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2017...”.

Regarding internal controls testing, Cherry Bekaert’s report stated that “...during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses.”

3. Supplemental State Budget Allocation

Supplemental State Budget Allocation received after the FY 2017-18 State Budget was finalized.

#3	Customized Training	\$1,742
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4. Financial Reports

A summary of expenditures for FY 2017-2018 through September 2017 for State, Gaston, and Lincoln operating budgets and proprietary accounts in comparison to the previous year was presented for the Board's review and information. No action was necessary.

H. REPORT FROM NCACCT

Mr. Vinson gave his report earlier in the meeting as he needed to leave for an appointment. He reported that the NCACCT had created a search committee to find a replacement for Dr. Donny Hunter who retired in October as President and CEO of the NCACCT following 12 years of service. The NCACCT Executive Board was due to meet the week of November 13 to discuss/name his replacement. A reception to thank Dr. Hunter for his service was to be held November 15 immediately following the NCACCP monthly meeting.

I. CHAIRMAN'S REPORT

1. Recognition of Mr. Carl Stewart

Vice Chair Ragan recognized Mr. Carl Stewart, Gaston College's Attorney, as a recipient of The Order of the Long Leaf Pine awarded by North Carolina's Governor, The Honorable Roy Cooper. The Order of the Long Leaf Pine is the most valued award presented by the Governor's Office and is given to honor persons who have a proven record of service to the State of North Carolina. Governor Cooper bestowed this award on Mr. Carl Stewart on October 13, 2017, at a ceremony in Raleigh.

Gaston College was one of the participants writing a letter in support of Mr. Stewart's nomination to receive this award. Mr. Stewart's service to the state of North Carolina and to Gaston College has been truly exemplary.

Vice Chair Ragan provided a brief history about Mr. Stewart. A dynamic lawyer and representative from Gaston County in the General Assembly, he served during the early days of the North Carolina Community College System. He led the effort in 1973-75 that nearly doubled the state appropriations for the Community College System allowing for transformational growth. He was motivated by a keen sense of caring for the undereducated, unemployed and underemployed citizens in North Carolina whose lives could be bettered by an improved community college program.

Throughout Gaston College's history, Mr. Stewart has been an integral part of Gaston College's campus community as an advocate in the legislature, an instructor in the classrooms, a scholarship donor, and in his current role as College attorney. There are few accomplishments Gaston College can claim of which he has not been an instrumental part.

In conclusion, Vice Chair Ragan thanked Mr. Stewart for his commitment to the students throughout all the NC community colleges. Hundreds of thousands of community college graduates across our state have brighter futures because of his dedication to providing

educational access and growth opportunities. The Board congratulated Mr. Stewart on the well-deserved honor of receiving the Order of the Long Leaf Pine with a round of applause.

2. Thank you.

Vice Chair Ragan thanked the trustees for their attendance at the meeting so a quorum would be present. He relayed how their participation is important in conducting the Board's business.

3. Umbrellas

Vice Chair Ragan relayed that a Gaston College umbrella was available for each trustee courtesy of the Administrative Services division.

J. ANNOUNCEMENTS

Vice Chair Ragan invited the Board to review the list of upcoming meetings and events. He particularly noted the presentation/book signing event coming up on January 30, 2018, with Tuskegee Airman Dr. Harold Brown. Dr. Skinner relayed some of Dr. Brown's history to the Board and added that Dr. Brown was assigned as an interim Vice President for Academic Affairs when she first came to Gaston College.

K. AJOURNMENT

Vice Chair Ragan entertained a motion by Judge Collins to adjourn the meeting; Ms. Davis seconded the motion. The motion carried.

There being no further business to come before the Board, the meeting was adjourned at 5:32 p.m.

Respectfully submitted,

Stephen D. Campbell, Secretary

Dr. Jim Ragan, Vice Chair

Mary Ellen Dillon, Recording Secretary

(College Seal)



Gaston College's Customized Training Program: An Overview

Dr. Dennis L. McElhoe, V.P.
Economic and Workforce Development

November 13, 2017

Customized Training Program

- Created by the North Carolina General Assembly in 1958 as the New and Expanding Industry Training Program (NEIT).
- Oldest in the nation, offered through all 58 community colleges.
- Purpose: To enhance the growth potential of companies while preparing North Carolina's workforce with the skills essential to successful employment in existing or emerging industries.

Customized Training Program

Eligibility for Customized Training Program funding includes the following sectors:

- Manufacturing
- Information Technology
- Life Sciences
- Regional or National Warehousing or Distribution Centers
- Customer Support Centers, Air Courier Services
- National Headquarters with operations outside NC
- Civil Service support operations military installations based in NC



Customized Training Program

Eligibility for Customized Training Program funding is dependent on meeting two or more of the following Criteria:

- Appreciable capital investment.
- Deployment of new technology.
- Creation of new jobs, expansion of existing workforce, enhancement of profitability and productivity.
- Enhancement of employee skills.



Customized Training Program

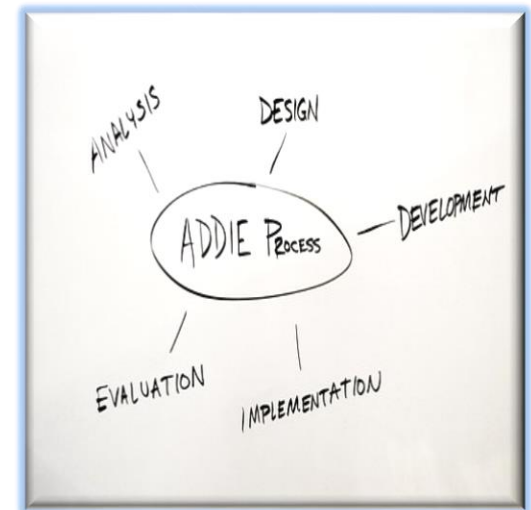
Staff at Gaston College responsible for Customized Training:

- Ms. Jill Lutz, Associate Vice President Economic and Workforce Development.
- Ms. Emily Houser, Project Coordinator, Business and Industry Training
- Ms. Latoya Conners, Project Coordinator, Business and Industry Training
- Ms. Kimberly Lancaster, Business and Industry Training Specialist
- Ms. Cynthia Cash, Secretary

Customized Training Program

Program Development

- Begins with contact from the employer to EWD Staff or in the case of employer recruitment activities, notification from NC Commerce and Gaston or Lincoln Economic Development .
- Discussions between employer and EWD staff describing the rationale for requesting a Customized Training Project.
- Development of a initial training plan, including projected costs (Customized Training Projects are typically written for a period of three years).
- Submission of the request by EWD staff to System Office for review and approval.



Customized Training Program

Training may be delivered by:

- College full or part-time faculty or qualified staff.
- Contractors hired by the College.
- Company employees / subject matter experts on specific processes/ specialized equipment.

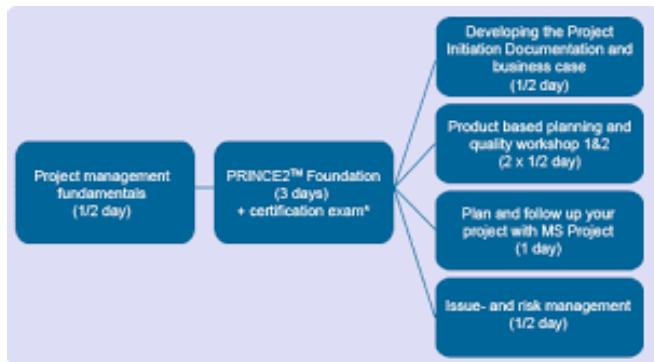


The Training Plan may include:

- Reimbursement for travel of employees being trained as subject matter experts.
- Funding of training by third-party vendors approved by the College and System Office.

Customized Training Program

Project Approval



- Project proposal must include total estimated costs and a time frame not to exceed three years.
- Project proposal must be approved by the College's President, the System's Regional Training Director, then submitted to the System Office for final approval.
- Project timeline and cost estimates may be amended after initial approval to reflect changes in employer training needs.

Customized Training Program

Program Funding

The College receives a 10 percent administrative allowance based upon the current fiscal year expenditures that support approved customized training projects.

The allowance may be used for:

- Project support personnel
- Travel expenses related to a customized training project
- Administrative costs such as mailing, printing and filing
- Marketing

Additionally, the College also receives a \$40,000 allocation to support a position which has responsibility for serving business and industry, and \$20,000 instructional activities.

Customized Training Program

Customized Training Projects FY 16-17:

- Fifteen projects.
- 1,512 employees trained.
- Total expenditures = \$1,527,711.
- Total company reimbursement = Owens Corning, \$43,454.
- Clients included Owens Corning, Firestone Textiles, Cataler, LanXess and Pharr Yarns among others.



Customized Training Program

Customized Training Projects to-date:

- Eleven current projects
- 2,862 employees trained
- Total expenditures to-date = \$1,654,030
- Clients include CTL Packaging, Mann + Hummel, Owens Corning, Aptar, Bosch KACO, FMS, Tenowo, Dixon Quick Couplings, LanXess and Pharr Yarns.



Customized Training Program

Customized Training Projects pending, not yet approved by the System Office:

- Nine projects.
- 2,171 employees .
- Projected costs of projects as of November 13: \$2,302,000.
- Clients include Timken, RW Garcia, Cataler, Firestone, Hanes Brands, Hunter Douglas, Parkdale, Owens Corning and Stabilus.



Questions?